

1st September 2022

## **Taconova Group acquires business activities of Heatlink Technical Solutions & Client Services**

The Taconova Group, a leading manufacturer of innovative hydraulic solutions for heating, plumbing and solar energy applications, completed the acquisition of the business activities of Sheffield-based Heatlink Technical Solutions Limited and Heatlink Client Services.

The acquisition will see the business activities of Heatlink, a provider of intelligent heating and hot water solutions, transferred to the UK arm of Taconova Group, Taconova UK Limited. This transaction will bring together the expertise and know-how of both companies and provide an even greater offering to its customers.

Operating under the Taconova UK Limited name, the company will offer the existing Heatlink range as well as the entire Taconova portfolio – including hydronic balancing, area heating systems, system technology, valves and accessories, and pump technology – in the UK.

### **Expansion of the existing partnership**

"We are very pleased to be part of the Taconova Group," says Phil Harrison, Managing Director at Heatlink. "Like us, Taconova specialises in intelligent building technology solutions and, as an ISO-certified company, stands for quality and durability.

Having already worked with Taconova, we know this first-hand. Our proven turnkey solution, known in the market as 'The Monitor Bundle', already includes the HIU, a residential transfer station designed specifically for the UK market by Taconova.

For our existing customers and partners, nothing will change for the time being – except the name. In the long term, the larger organisational structure will enable us to make even better and faster progress and offer our customers and partners new solutions – vitally important in an industry that requires constant revision of software and services."

### **Increased local presence**

Ralph Seewald, Managing Director at the Taconova Group, is positive about the future. "With the foundation of Taconova UK Limited and the acquisition of the Heatlink business we are creating an excellent basis for an even stronger local presence in the market. We are very pleased to be building on what is already an excellent partnership.

As we plan to serve all market segments such as wholesale, OEM, and project business, it is even more important to have a strong local presence. Therefore, it was clear to us that we would continue to work with the successful, existing Heatlink team and expand it with additional sales staff. We are particularly pleased that Phil Harrison will be taking on responsibility for Taconova UK."

All of the existing Heatlink employees will continue their roles under the Taconova name, while the team is expanding with the addition of two new sales-focused employees. Glenn Nixon has

joined as National Account Manager OEM/Distribution, and Justin Allen has been appointed as HIU Sales & Specification Manager.

Taconova UK Limited will provide a local presence in the UK and has ambitious plans to expand further in the future.

To find out more, please visit [www.taconova.com](http://www.taconova.com)

- ENDS -

### **About Taconova**

With over 60 years' experience in the development of intelligent building technology, Taconova stands for highly efficient solutions and first-class customer service. The company's core competencies include hydronic balancing, area heating systems, system technology, valves and accessories, and pump technology. A subsidiary of the Taco Family of Companies, which celebrated its 100th anniversary in 2020, Taconova is part of a third-generation family-owned, multi-national company based in Cranston, Rhode Island, USA.

### **About Heatlink**

Heatlink Technical Solutions – now Taconova UK Limited - provides heat interface units (HIUs) for group and district heating systems. The portfolio includes all solutions required for district or group heating systems, including metering and billing services, magnetite removal, maintenance and repair, and spare parts. The company's latest strategy is to offer a complete solution known in the market as 'The Monitor Bundle'.

### **Press contact:**

PRG Marketing Communications

Kathryn Ranger

T: 01323 411044

E: [kathrynranger@prgltd.co.uk](mailto:kathrynranger@prgltd.co.uk)

W: [www.prgltd.co.uk](http://www.prgltd.co.uk)

Taconova Group AG

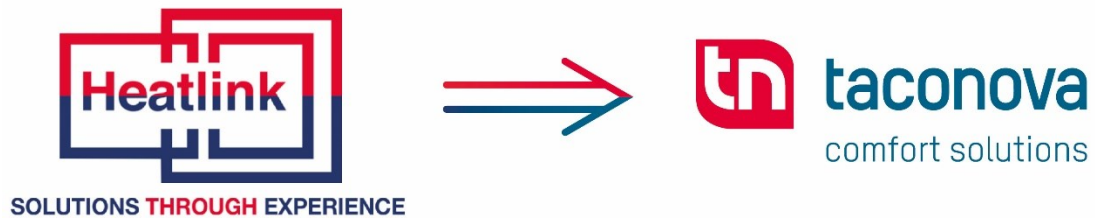
Katja Horn, Head Marketing Communications

T: +41 (0) 44 735 55 69

E: [katja.horn@taconova.com](mailto:katja.horn@taconova.com)

W: [www.taconova.com](http://www.taconova.com)

**Captions:**



Picture 1: Heatlink becomes Taconova

Taconova Group completed the acquisition of the business activities of Sheffield-based Heatlink Technical Solutions Limited and Heatlink Client Services. This transaction will bring together the expertise and know-how of both companies and provide an even greater offering to its customers.



Picture 2: Phil Harrison, Managing Director at Heatlink

Phil Harrison, Managing Director at Heatlink is very excited to be part of the Taconova Group and is looking forward to strengthening the existing relationship to provide customers with an even better offering.



Picture 3: Ralph Seewald, Managing Director at Taconova Group

Ralph Seewald, Managing Director at the Taconova Group, is excited about the new partnership: "With the foundation of Taconova UK Limited we are creating a very good basis for an even stronger local presence in the market."



Image 4: Taconova's impressive portfolio of products

Expanded portfolio: In addition to Heatlink's existing range of products, including 'The Monitor Bundle', Taconova UK Limited will distribute the entire Taconova portfolio – including hydraulic balancing, area heating systems, system technology, valves and accessories, and pump technology – in the UK.

Pictures: Taconova Group AG